

DEALER APPLICATION

Name of Business _____ D&B Number _____
 Address _____ City _____ State _____ Zip _____
 Phone Number _____ Fax Number _____ Cell Number _____
 Year Business Founded _____ Gross Annual Sales _____ Number of Employees _____
 Type of Location: Retail Office Warehouse Other, Specify _____
 Size of Location _____ Do you have a showroom? Yes No If Yes, what size is it? _____
 If No, do you have plans to add one? Explain _____

OWNERS AND MANAGERS

Name	Address	Position	Time w/Company	SSN
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____

What Products do you currently sell? _____

What Products do you display? _____

Please detail any previous experience with sunrooms, skylights, greenhouses or other sloped glazing. _____

Please provide a description of your current business, including other product lines sold. _____

What Territory would you like to service? _____

Are you currently in litigation? Yes No If yes, please attach a letter of explanation.

SALES INFORMATION

Number of Sales Personnel _____ Average Length of Employment _____

How many units do you project selling over the next year? _____

What, if any, advertising methods do you currently use?

What products do you advertise? _____

INSTALLATION INFORMATION

Who installs your units? Are they employees or independent contractors? _____

What is their experience? _____

Do you have the necessary licenses, permits, insurances etc. required to sell and perform installations in the territory you wish to service? **[PLEASE ATTACH CURRENT CERTIFICATE OF INSURANCE]**

Do you use subcontractors or employees for the following trades:

Excavation Roofing Heat & Air Carpentry Finish Trades

Have any of your construction employees/subcontractors installed a sunroom, greenhouse, skylight etc? _____ How many and by which manufacturers? _____

What percentage of your work is commercial? _____ residential? _____

List three projects you have completed in the last year:

Name	Type	Amount	Contact phone #
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

